

Kudelski Security

Cheseaux, June 30th 2017



“It’s not a question of **IF** your organization will be breached... it’s **HOW LONG** will it take to discover it.”

The Cyber Problem



Global spend for security will hit **\$170B in 2020**, it's time for a new perspective

Introducing Kudelski Security

Kudelski Group

Content Security Solutions



World Leader in Integrated Content Security Solutions

- Leading provider of content security solutions to the world's largest digital television service providers
- Securing >\$90B annual content revenues
- +2,200 employees

Public Access Security



World Leader in Public Access Solutions

- Global leader in access and revenue management solutions, providing fast and safe access for people and vehicles
- Securing >10,000 locations in >90 countries
- +1,300 employees

Cybersecurity Solutions



Switzerland's Largest Cybersecurity Company

- Innovative, independent provider of tailored cybersecurity solutions to enterprises and public sector institutions
- Milestone Systems acquisition in May 2016
- M&S Technologies acquisition in Jan 2017
- +300 employees

- Founded in **1951**
- **1,067M** CHF in Revenue, (SIX:KUD.S)
- Operating in **33 countries**

- **200M** CHF R&D budget
- **5,300** patents, **300** new annually
- **3,800** employees

Introducing Kudelski Security



- **Global HQ** in Cheseaux, Switzerland; **US HQ** in Phoenix, AZ
- **300+** employees, **50+** open positions
- **200+** dedicated consultants, engineers & technical specialists
- **Security Labs** in Switzerland and France
- **R&D Centers** in Switzerland, India, US (Atlanta & Phoenix)
- **Cyber Fusion Centers** in Switzerland and US
- **Expansion plans** underway in US, Europe

Market-Leading Technology Partners



Blue-Chip Global Customer Base

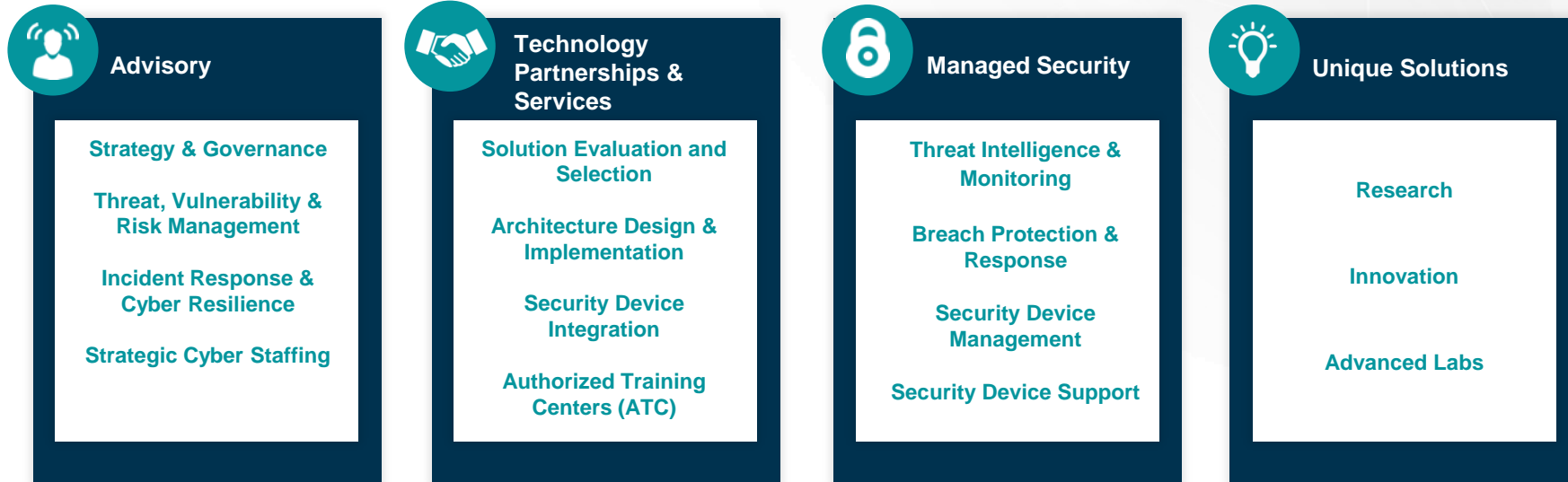


The Kudelski Security Vision

*To be a premier cybersecurity solutions company serving **enterprise and public sector institutions**; combining **world-class consulting, technology, managed services and innovation** to minimize the risks of a cyber breach and to ultimately help protect the businesses of our **global client base**.*

Cybersecurity Solutions: A New Perspective

Cybersecurity Capability Portfolio



Advisory Services

Strategy & Governance

Cybersecurity Program Strategy
& Metrics

Security Leadership Coaching

Enterprise Security Architecture

GRC Program Development

Compliance Valuation &
Optimization

Privacy & Data Management

Business Continuity Management

Threat, Vulnerability & Risk Management

Vulnerability & Virtual Patching
Program

Cyber Risk Assessment

Vendor & 3rd Party Management

Cloud Security

Software Assurance

Advanced Penetration Testing

Incident Response & Cyber Resilience

Resilience Readiness
Assessment

Response Playbook
Development

Compromise Assessment

Tabletop & Threat Simulation

Emergency Response &
On-Demand Retainers



Strategic Cyber Staffing

Virtual CISO

Security Program Management

Staff Augmentation

Project Management



Thank You

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